

## PROFILE

Peter is a qualified leader with over 25 years of commercial software development and executive level leadership experience. He has worked for a global middleware company for the past 11 years in various senior leadership and executive roles. He is currently leading a multinational software products team producing leading integration and master data management platform suites.

Recently he has led the product direction and engineering teams of a multi-million dollar master data management product suite. Prior to this, he led a hybrid team throughout the entire development life cycle of a \$35M, next generation middleware product including architecture, prototypes, design, implementation, documentation, marketing, release, and field acceptance. From its inception it generated a \$120M annual revenue stream.

He thrives under pressure and enjoys delivering to tight schedules applying his technical and leadership skills to successful completion of highly complex assignments. Peter is a strategic thinker and a visionary leader. He has an entrepreneurial spirit, P&L management experience, and contributes to the company's vision and bottom line.

<http://www.linkedin.com/in/pberkman>  
<http://www.facebook.com/profile.php?id=683131959>

## EDUCATION AND QUALIFICATIONS

1995- 1998	Various locations	Microsoft Professional Developers Conference
1995	Microsoft Training Center, Massachusetts	Microsoft Certified Developer / Product Specialist
1995	Springfield, Massachusetts	"Lessons in Leadership" – Led by Tom Peters
1984- 1986	DeVry University, Los Angeles	Bachelor of Science in Computer Information Systems, Business Administration, and Managerial Accounting
1982- 1984	Pasadena City College, Los Angeles	Associates of Science in Computer Information Systems Analysis and Design

## TECHNICAL EXPERIENCE

Methodologies / Disciplines:	Extreme Programming (XP), Waterfall, Rational Unified Process (RUP), UML (Rational Rose)
Architectural Models:	Client/Server (Two-tier, Three-Tier, Distributed Multi-Tier), Vertical / Horizontal scaling, Service Oriented Architecture (SOA), and a wide variety of Distributed models, and Pattern based development
Languages:	C++/C, Visual Basic, Visual Basic Script, VBA, .NET, COM/DCOM/ActiveX, Sun Java, J2EE, JNI, Web Services – WSDL/UDDI, MicroFocus Cobol, MS Macro Assembler, Pascal, Fortran, Cobol, CICS, Power Builder, Perl, Scheme/LISP, SQL, CGI, Unix and NT shell scripting, Solaris-AIX-Windows Core Kernel Development, Windows Native API
Development Tools:	Microsoft Visual Source Safe, CVS, SVN, RCS, PVCS, SCCS, Install Shield, NuMega Bounds Checker Suite
Platforms / Environments:	Intel-based Personal Computers, DEC Alpha/VAX, Sun Sparc, Sun e10K, IBM RISC, IBM AS/400, IBM S/390, HP3000, HP9000, Microsoft Windows, Sun Solaris, HP-UX 11, IBM AIX, Linux, Compaq Tru64, IBM OS/2, IBM OS/390, IBM USS, IBM OS/400, XENIX
Database / Queuing Technologies:	Oracle, Microsoft Access, SQL Server, Lotus Notes, MS Visual FoxPro, Sybase, IBM DB/2, MS ADO, MS & Merant ODBC, JDBC, Microsoft MSMQ, IBM MQ Series, JMS
Applications / Middleware / Protocols:	Microsoft Office Suite, Microsoft Project, Visio, Exceed, Onyx Customer Support and Tracking, Lotus Notes, TCP/IP, UDP, SNA, LDAP, HTTP/S, HTML, XML, Microsoft MTS, SSL, PKI, SNMP, SMTP, Web Services, SOAP, WSDL, UDDI, CORBA, Guaranteed Event Delivery – Distributed eCommerce Transactions, Microsoft IFSK, Microsoft Biz Talk, SeeBeyond eGate 4/ICAN/CAPS/OpenESB

## PROFESSIONAL ACCOMPLISHMENTS / AFFILIATIONS

Patent *pending* (Lead Inventor) - 2001:

SYSTEMS AND METHODS FOR PROVIDING CENTRALIZED MANAGEMENT OF HETEROGENEOUS DISTRIBUTED ENTERPRISE APPLICATION INTEGRATION OBJECTS.

Patent 6,970,945 (Lead Inventor) – 2000:

SYSTEM AND METHOD OF INTELLIGENT QUEUING

Recipient of the STC President's Club Award – January, 2000

Recipient of Microsoft "Ship-It" Award for IE4 – December, 1997

Recipient of the Delphi "Teamwork" Award – January, 1996

Recipient of the Windsor Marketing "Maverick" Award – January, 1994

Recipient of the Delphi "Key Employee" Award – January, 1990

Institute of Electrical and Electronic Engineers (IEEE)

Data Processing Management Association (DPMA)

## PROFESSIONAL SUMMARY

### **Sun Microsystems (Formerly SeeBeyond) Senior Director, Layered Products**

**Monrovia, California  
January 1998 - present**

Senior Director, Composite Applications and Platforms  
Senior Director, Solutions Development Centre of Excellence  
Director, Rapid Response Team  
Director, Product Solutions  
Technical Development Manager and Chief Architect

As Senior Director for Layered Products, Mr. Berkman is the executive responsible for all business to business and master data management software suites for Sun Microsystems. In this position, Peter leads the Engineering, Product Management, and Quality Engineering Teams both in the US and India. He is responsible for over \$120M in product revenue per year and is growing this at a twenty percent rate year over year in an assumed "stale" market.

Peter broke new ground in the application development arena utilizing the leading middleware platform as a composite application framework while Senior Director, Composite Applications and Platforms. In this position, Peter led a large application development team in both the US and India.

As Senior Director of the Solutions Development Centre of Excellence, Peter ensured the technical leadership and competency of the Professional Services Organization. This organization had 100+ technical staff. In this role, Peter has proven his ability to work with customers at the "CxO" executive level, as well as at the pure technical level. He was instrumental in the creation of SeeBeyond's methodology for implementing large-scale EAI and B2B projects – which insured the success of their Professional Services organization.

As a member of the Rapid Response Team, Peter worked closely with senior sales executives to prove out the e\*Gate technology and ensure successful proof of concept activities.

As Director of the Product Solutions Team, Peter lead the effort to provide quick turn-around development for immediate customer / proof of concept needs for e\*Gate. This included responsibility for the development activities of all adapters to the e\*Gate product. The e\*Gate product line is a multi-platform, distributed, multi-threaded, load-balancing middleware product which also includes business process modelling technologies.

As Development Manager, Peter was responsible for all development activities for the core product. This included leadership responsibility for a technical staff of 40. Peter also lead the entire design, architecture, development, and release of the e\*Gate product suite prior to taking the responsibility of the Product Solutions Team. This product was directly responsible for bringing in over \$120M in annual revenue.

### **Webanomics Software, LLC Chief Technology Officer, Managing Partner**

**San Dimas, California  
August 2003 – Present**

Webanomics Software is a small start-up organization that builds autonomic, packaged, infrastructure software. The flagship product is an internet centric backup client and server.

As Chief Technology Officer, Peter is guiding the technology direction and providing the majority of the development leadership for this four person company.

**Imperial Technology**  
**Chief Technology Officer**  
Vice President Research and Development

**El Segundo, California**  
**January 2003 – August 2003**

Imperial Technology is a start-up organization that builds packaged software for the Storage Area Network market. It creates enterprise storage profiling and monitoring tools for the professional services engagement. In addition, Imperial is leading the way in enterprise wide storage capacity and capability monitoring package development. Most of the work done is at the OS kernel level which requires a much more thorough understanding of quality assurance as well as extremely technical development problems.

As Chief Technology Officer, Peter worked closely with technology leaders to ensure Imperial's 2-4 year plans were in line with the technology direction of the industry and that Imperial's products were market leaders.

As V.P. Research and Development, Mr. Berkman ensured the technical quality and market velocity of the products created. This organization had 10 technical staff. In this role, Peter successfully delivered the first product suite on time, on budget, and with the features and functionality required.

Mr. Berkman took on this role during a sabbatical from SeeBeyond for the sole purpose of producing a software product suite that complimented the current line of hardware storage products to enable the sale of the company. The company was successfully sold.

**Microsoft**  
**Senior Software Design Engineer**

**Redmond, Washington**  
**December 1996 – January 1998**

In his role at Microsoft, Peter was part of the Windows NT operating systems group - Security Development Team. In particular, he was directly responsible for the Authenticode subsystem within both Windows and IE; and the initial designs and prototypes for the Windows 2000 Single Sign On initiative. He was directly responsible for the release of core system DLLs to the Internet Explorer, Office, and Windows 98 groups within Microsoft.

**Delphi Information Systems**  
**Chief Technology Architect**  
**Senior Development Manager**

**Billerica, Massachusetts**  
**July 1995 – December 1996**

**Windsor Marketing Group**  
**Director, IT, Technology Direction and Strategy**

**Windsor Locks, Connecticut**  
**November 1993 – July 1995**

**Delphi Information Systems**  
**Senior Software Engineer / Project Lead**

**Westlake Village, California**  
**July 1989 – November 1993**

**YAFA Import Company**  
**Manager, MIS**

**Canoga Park, California**  
**February 1986 – July 1989**

*References and Salary Requirements Available Upon Request*