Peter C Berkman
Statement of Credentials
1048 Via Romales, San Dimas, CA   91741
+1 909 268-0084 peter@berkmans.net http://www.linkedin.com/in/pberkman

2009

Senior Technical Executive
Executive Leader / Decision Maker / Technologist / Mentor

Executive Leadership: Mr. Berkman has held key positions in various companies from agile start-ups to multi-national companies like Microsoft, SeeBeyond, and Sun Microsystems. He is a qualified leader with over 25 years of executive level leadership experience bringing leading-edge software products to market. He thrives under pressure and enjoys working with sharp minds on complex assignments. He surrounds himself with the brightest minds and leads from the front.

Technologist: Peter has led teams that have produced, marketed, and sold business solutions with cutting edge technology. He understands sales and production, as well as the end-user solution. He has created and managed projects that have demanded tight schedules and cross-organization cooperation, always meeting the deadlines.

Mentor: Over the past 25 years Peter has been a bridge and a mentor to many individuals and departments in the companies he has worked – From Engineering to Product Management to Sales to Marketing.

International Experience: Peter has had the good fortune to lead business and engineering units in multiple countries including Europe, Russia, and Asia.

Bachelor of Science, Computer Science and Managerial Accounting, DeVry University Southern California
Associate of Science, Computer Science, Pasadena City College

Selected Achievements & Skills

- **Designed and Created the Industry Leading Middleware (EAI) Suite.** Led and took to market with a $35M product budget. This product suite produced an annual return of $120M during the five years prior to the company's acquisition.
- **Created and Led the Center of Excellence.** Led a team of field implementation architects in creating and executing on best practices for architecting and implementing enterprise level middleware solutions in extremely high-available environments.
- **Focused on High-Value Business Solutions.** Throughout his career, Mr. Berkman has constantly focused on building the best platforms while ensuring there were business solutions to promote the sales and adoption of the technology.
- **Skills:** Executive leadership, strong written and verbal communication skills. Self-motivated, exceptional leader specialized in team building and motivation. Proficient in multiple disciplines and individually a quick learning and extremely resourceful.

Career Profile

- **RedSeal Solutions,** Feb 2009 – Present: Senior Partner and Founder
- **Sun Microsystems**, Feb, 1998 – Feb 2009: Senior Director, SOA / Business Integration & Layered Products
- **SeeBeyond Technologies,** Feb 1998 – Aug 2005: Senior Director Engineering, eGate and ICAN Products
- **Webanomics Software**, Aug 2003 – Present: Owner and CEO.
- **Imperial Technologies, Inc,** Jan 2003 – Aug 2003: Chief Technology Officer and Board Advisor
- **Microsoft**, Dec 1996 – Jan, 1998: Senior Software Design Engineer
- **Delphi Information Systems**, Jul, 1995 – Dec 1996: Chief Technology Architect and Development Manager

Full Resume at: www.berkmans.net/Files/PBerkman_Resume.pdf